



Spring Has Sprung



The Weather May Be Crazy, The Real Estate Market is Crazier and I'm Looking for Properties for the MANY Buyers Out Looking

Since There Have Been NO MONTBURY Listings or Sales This Year (YET), I Have Analyzed All of Lake Forest's Sales of the First Quarter to Give You a Look at the Current Market Activity and Trends:

STATUS	PRICE ADJUSTMENT	TYPE OF SALE
78 Listed Properties	35 Prices Reduced	73 Standard/5 Distressed
66 Pending Sales	20 Prices Reduced	54 Standard/8 Distressed
82 Closed Escrows	34 Prices Reduced	77 Standard/5 Distressed

***There May Not Be A Better Time to Sell This Year Than NOW
If You Are Considering Selling, Please Call Me TODAY!***

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